

## Quarterly Report September 30, 2016 (Unaudited)



Funds Under Management of MCB-Arif Habib Savings and Investments Limited

Rated: AM2++ by PACRA



## **CONTENTS**

Fund's Information	104
Report of the Directors of the Management Company	105
Condensed Interim Statement of Assets and Liabilities	110
Condensed Interim Income Statement (Un-audited)	111
Condensed Interim Statement of Comprehensive Income (Un-audited)	112
Condensed Interim Distribution Statement (Un-audited)	113
Condensed Interim Statement of Movement in Unit Holders' Funds (Un-audited)	114
Condensed Interim Cash Flow Statement (Un-audited)	115
Notes to and forming part of the Condensed Interim Financial Statements (Un-audited)	116

## **FUND'S INFORMATION**

Management Company MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway,

Near K.P.T. Interchange, Karachi.

**Board of Directors** Mian Muhammad Mansha Chairman

Mr. Nasim Beg Vice Chairman

Mr. Muhammad Saqib Saleem Chief Executive Officer

Dr. Syed Salman Ali Shah
Mr. Haroun Rashid
Director
Mr. Ahmed Jahangir
Director
Mr. Samad A. Habib
Director
Mr. Mirza Mahmood Ahmad
Director

Audit CommitteeMr. Haroun RashidChairman

Mr. Ahmed Jahangir Member
Mr. Samad A. Habib Member
Mr.Nasim Beg Member
Dr. Sved Salman Ali Shah Chairman

Human Resource &Dr. Syed Salman Ali ShahChairmanRemuneration CommitteeMr. Nasim BegMember

Mr. Haroun Rashid Member Mr. Ahmed Jehangir Member

Chief Executive Officer Mr. Muhammad Saqib Saleem

Chief Financial Officer Mr. Muhammad Asif Mehdi

Company Secretary Mr. Abdul Basit

Trustee Central Despository Company of Pakistan Limited

CDC House, 99-B Block 'B' S.M.C.H.S, Main Shahrah-e-Faisal, Karachi-74400

Bankers MCB Bank Limited

Habib Metropolitan Bank Limited

Bank Al-Falah Limited Faysal Bank Limited United Bank Limited

National Bank of Pakistan Limited

Allied Bank Limited Habib Bank Limited Bank Al-Habib Limited Zarai Taraqiati Bank Limited

**Auditors** Deloitte Yousuf Adil

Chartered Accountants

Cavish Court, A-35, Block 7 & 8,

KCHSU, Shahrah-e-Faisal, Karachi-75350

**Legal Advisor** Bawaney & Partners

3rd & 4th Floor, 68 C, Lane 13, Bukhari Commercial Area,

Phase VI, DHA, Karachi.

Transfer Agent MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway,

Near K.P.T. Interchange, Karachi.

Rating AM2 ++ Asset Manager Rating assigned by PACRA

## REPORT OF THE DIRECTORS OF MANAGEMENT COMPANY FOR QUARTER ENDED SEPTEMBER 30, 2016

Dear Investor,

On behalf of the Board of Directors, I am pleased to present MCB Cash Management Optimizer's accounts review for the quarter ended September 30th, 2016.

#### ECONOMY AND MONEY MARKET OVERVIEW

The fiscal year kicked off on a positive note with most of major macroeconomic indicators showing signs of stabilization. Inflation as measured by CPI averaged at 3.9% for 1QFY17 compared to 3.5% witnessed during the preceding quarter. Government decision to maintain petroleum prices helped to contain the inflation in low single digits. Alongside, government's renewed focus towards agricultural sector also assisted in controlling food inflation.

Monetary Policy Committee ("MPC") in its first meeting of the current fiscal year maintained a status quo stance, keeping the discount rate at 5.75%. The MPC highlighted encouraging macroeconomic environment supported by record high foreign exchange reserves behind its decision. However, it raised certain red flags on widening of current account deficit owing to declining exports and rising imports.

Current account ("CA") balance witnessed a deficit of USD 1,316 million in the 2MFY17 compared to USD 686 million witnessed during the same period of last year, on the back of rising imports and falling exports. Alongside, remittances came under pressure as they fell by 5.4% YoY to USD 4.7 billion during the 1QFY17. The slowdown in remittances was inevitable owing to a weak global GDP growth along with poor economic dynamics of gulf economies where most of the Pakistani expatriates are employed. Nevertheless, the hit on current account did not affect foreign exchange reserves as strong financial inflows especially CPEC led inflows, managed to offset the impact of weakening current account. Foreign Exchange Reserves increased by USD 500 million during the quarter, to USD 23.6 billion.

PIB yields during the quarter inched up by ~30 bps for 3 year, 5 year and 10 year bonds. Inflation beat the market expectations during most of the months causing the yield curve to shift upwards. Furthermore, the bearish sentiment was also backed by SBP in its MPS, which highlighted its concerns on external account as exports dwindled, while remittances witnessed a slowdown.

## FUND PERFORMANCE

During the period under review, the fund generated an annualized return of 4.99% as against its benchmark return of 3.88%, an outperformance of 1.11%. As a at September 30, 2016 WAM stood at 20 days in line with our view on interest rates going forward. The fund was 17% invested in term deposits with banks and 81.6% in cash.

The Net Assets of the Fund as at September 30, 2016 stood at Rs. 6,008 million as compared to Rs. 3958 million as at June 30, 2016 registering an increase of 51.79%.

The Net Asset Value (NAV) per unit as at September 30, 2016 was Rs.101.5978 as compared to opening NAV of Rs. 100.3368 per unit as at June 30, 2016 registering an increase of Rs. 1.261 per unit.

#### **FUTURE OUTLOOK**

With a more stabilized economy now on board, the government has unveiled an ambitious plan to revive the growth of the country. For the current fiscal year, the government is envisaging an ambitious growth target of 5.7% compared to 4.7% witnessed during the preceding year. The prospects of improvement in Pakistan's economy look increasingly promising on the back of improved power situation, rising business confidence, and initiation of projects under the USD 46 billion CPEC program.

The average Consumer Price Index is expected to remain below 5% for the year. Stability in oil prices & exchange rate would allow inflation over the next few quarters to remain well anchored in the range of 4.0%-5.0% thus a stable monetary policy environment looks likely.

As of recent, current account has remained vulnerable owing to weak exports and a slowdown in remittances. While this has been offset by strong financial inflows recently, further deterioration in external account can pose threat to the currency and could result in more than expected PKR depreciation, which we consider the only major risk to economy at this juncture of time.

## REPORT OF THE DIRECTORS OF MANAGEMENT COMPANY FOR QUARTER ENDED SEPTEMBER 30, 2016

The macro stability along with China Pakistan Economic Corridor is expected to provide impetus to the construction and power space. Furthermore, expansionary cycle along with stable interest rate environment is expected to provide better global positioning compared with other emerging market economies. Construction sector is expected to remain the proxy for infrastructure led economic growth.

Long term stability in oil prices is expected to provide impetus to exploration & production sector driven by exploration growth. Banks are expected to gain limelight once life after PIB maturity becomes clear and focus is on the attractive Price to Book ratios. The up gradation into the emerging markets index would remain a major impetus for KSE-100 index and could lead to re-rating of market towards higher multiples.

On the fixed income front, market is expected to remain cautious on back of uptick in inflation trajectory and cross border tensions. Visibility on economic front, in particular to balance of payments, would guide further participation towards fixed income markets.

#### ACKNOWLEDGMENT

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Muhammad Saqib Saleem Chief Executive Officer

October 21, 2016

## ڈائر یکٹرزر پورٹ

عزيزسر ماييكار

بورڈ آف ڈائر کیٹرز کی جانب سے 30 ستمبر 2016ءکواختام پذیر ہونے والی مدّت کے لئے ایم می بی کیش مینجمنٹ آپٹیمائیزر کے اکاؤنٹس کا جائزہ پیش خدمت ہے۔

## معيشت اورباز ارزر كاجائزه

مالی سال کا آغازخوش آئند تھا اور کلال معیشت کی نشاندہی کرنے والے اہم عوامل استحکام کی علامات ظاہر کررہے تھے۔ CPI کی پیائش کردہ افراطِ زرکا اوسط مالی سال 2017ء کی پہلی سہ ماہی میں %3.5 تھا۔ پٹرولیم کی قیمتوں کو شخکم رکھنے کے حکومتی فیصلے سے بھی افراطِ ذرکے اعداد وشار پست رکھنے میں معاونت حاصل ہوئی۔ مزید براں، زراعت کے شعبے کی طرف حکومت کی تازہ توجہ کی بدولت اشیائے خوردونوش کے افراطِ ذرکوقا بومیس رکھنے میں مدد ملی۔

مانیٹری پالیسی کمیٹی (MPC) نے رواں مالی سال کے پہلے اجلاس میں ڈسکاؤنٹ کی شرح کو %5.75 کی سطح پر قائم رکھ کراپنا سابقہ مؤقف برقرار رکھا۔ MPC نے کلال معاشیات کے حوصلہ افزاماحول اورغیر مُلکی زرِمبادلہ کے ذخائر کی اب تک کی بلندترین سطح کواپنے فیصلے کے خصوصی اسباب قرار دیا، تاہم برآمدات میں کی اور درآمدات میں اضافے کوخطرے کی گھنٹی قرار دیا۔

کرنٹ اکاؤنٹ (CA) میں مالی سال 2017ء کے (2M) میں 1,316 ملین ڈالرخسارہ ہوا، جبکہ گزشتہ سال اس مدت کے دوران ملین ڈالرخسارہ ہواتھا، اوراس کی وجہ درآ مدات میں اضافہ اور برآ مدات میں کی ہے۔ مزید براں، ترسیلات زر پردباؤپڑا؛ مالی سال 2017ء کی بہلی سہ ماہی کے دوران ترسیلات زرید باؤپڑا؛ مالی سال 2017ء کی بہلی سہ ماہی کے دوران ترسیلات زرمیں ۲۰۷۲ (GDP) کی نجیف ترقی اور خیاجی معاشیات، جہاں بیرونِ مُلک مقیم پاکستانیوں کی اکثریت برسر روزگار ہے، کے ناتواں محرکات کی وجہ سے ترسیلات زرمیں بیٹست روی ناگز برتھی لیکن کرنٹ اکاؤنٹ پراس ضرب سے غیرمُلکی زرمبادلہ کے ذخائر متاثر نہیں ہوئے کیونکہ مضبوط مالیاتی آ مدیات، بالخصوص CPEC پرمنی مالیات، کی بدولت کمزورہ ہوتے ہوئے کرنٹ اکاؤنٹ کے اثر کوزائل کردیا۔ غیرمُلکی زرمبادلہ کے ذخائر دورانِ سہ ماہی 500 ملین ڈالراضا نے کے ساتھ 23.6 بلین ڈالری سطح تک پہنچے گئے۔

پاکتان انویسٹمنٹ بانڈز (PIB) کے 3 سالہ، 5 سالہ اور 10 سالہ بانڈز کی آمدنی میں دورانِ سہ ماہی 80 bps اضافہ ہوا۔ افراطِ زرکے سبب اکثر مہینوں کے دوران مارکیٹ کی توقعات پوری نہیں ہوسکیں ، چنانچہ خم پیداواراو پر کی طرف حرکت کر گیا۔ مزید براں ، اسٹیٹ بینک آف پاکتان نے بھی اس غیر ہموار صور تحال کی توثیق کی اور اپ MPS میں برآمدات میں کمی اور ترسیلاتِ زرمیں سستی کے باعث خارجی اکا وَنٹ پرخدشات کا اظہار کیا۔

کیا۔

## فنڈکی کارکردگی

زیرِ جائزہ مدّت کے دوران فنڈنے %4.99 سالانہ منافع حاصل کیا، جومقررہ معیار %3.88 سے %1.11 زیادہ ہے۔ 30 ستمبر 2016 وپر WAM بیس (۲۰) دنوں کی سطح پرتھا، جوانٹریسٹ کی شرحوں میں اضافے کے پسِ منظر میں ہماری رائے کے مطابق ہے۔ فنڈکی سرماییکاری %17

ٹرم ڈیازٹس میں اور %81.6 نقد میں تھی۔

30 ستمبر 2016ء کو فنڈ کے net اٹا ثے 6,008 ملکین روپے تھے جبکہ 30 جون 2016ء کو 3,958 ملکین روپے تھے، یعنی %51.79 اضافہ ہوا۔

30 ستمبر 2016ء کو (Net Asset Value (NAV فی یونٹ 101.5978 روپے تھی جبکہ 30 جون 2016ء کو 100.3368 روپے فی یونٹ تھی، لیعنی 1.261 روپے فی یونٹ اضافہ ہوا۔

## متنقبل كي صور تحال

معیشت کی صور تحال پہلے کے مقابلے میں مشخکم ہونے پر حکومت نے مُلکی ترقی کے احیاء کا پُر جوش منصوبہ ظاہر کیا ہے۔رواں مالی سال کے لئے حکومت نے 8.7% ترقی کا مدف مقرر کیا ہے جبکہ گزشتہ برس یہ ہدف %4.7 تھا۔ پاکستانی معیشت میں بہتری کے امکانات بہت اُمیدافز انظر آتے ہیں جس کی بناء بجلی کی بہتر صور تحال ،کاروباری اعتاد میں اضافہ اور 46 بلئین ڈالر کے CPEC پروگرام کے تحت پراجیکٹس کا آغاز ہے۔

کنزیوم پرائس انڈیکس کے اوسط کے اِس سال %5 سے کم رہنے کا امکان ہے۔ تیل کی قیمتوں اور زیرمبادلہ کی شرح میں استحکام کی بدولت افراطِ زرکواگلی چندسہ ماہیوں میں %4.0 سے %5.0 کے درمیان قابومیس رکھنے میں مدوسلے گی۔ چنانچہ مانیٹری پالیسی کے لئے ایک مشحکم ماحول کی اُمید کی جاسکتی ہے۔

نی الوقت کرنٹ اکاؤنٹ کونچیف برآمدات اورسُست ترسیلاتِ ذر کے باعث خطرہ لاقت ہے، جواگر چہ حالی ہی میں مضبوط مالی آمدات سے ذائل ہو گیا ہے، لیکن اگر خارجی اکاؤنٹ میں مزید کمزوری ہوئی تو کرنی کوخطرہ لاحق ہوسکتا ہے اور اس کے نتیج میں پاکستانی روپے کی قدر میں متوقع سے زیادہ کمی آئے گی، اور اسے ہم وقت کے اس موڑ پر معیشت کولاحق واحد بڑا خطرہ سجھتے ہیں۔

مجموعی استحکام اوراس کے ساتھ ساتھ چین پاکستان معاثی راہداری متوقع طور پرتغیر اور بجلی کے شعبے میں تیزی لائیں گے۔علاوہ ازیں ، توسیعی چکر اوراس کے ساتھ ساتھ انٹریٹ کی شرح کے شکم ماحول سے دیگر اُ بحرتی ہوئی مارکیٹ کی معیشتوں کے مقابلے میں عالمی سطح پر بہتر درجہ بندی متوقع ہے۔ تغمیر کا شعبہ متوقع طور پر انفر اسٹر کچر پربنی معاشی ترتی کے متبادل بنار ہے گا۔

تیل کی قیمتوں میں طویل المیعادات کام متوقع طور پر ایکسپلوریش اور پیداوار کے شعبے کوایکسپلوریش میں ترقی کے ذریعے تحریک فراہم کرےگا۔ بینک متوقع طور پر پاکستان انویسٹمنٹ بانڈز (PIBs) کی maturity واضح ہونے کے بعد منظرِ عام پرآئیں گے، اور پُرکشش Frice to Book ratios واضح ہونے کے بعد منظرِ عام پرآئیں گے، اور پُرکشش KSE-100 انڈیکس میں تیزی آسکتی پرسب کی توجہ مرکوز ہے۔ اُبھرتی ہوئی مارکیٹ میں پاکستان کی دوبارہ درجہ بندی سے غیر مُلکی آمدات کے لئے KSE-100 انڈیکس میں تیزی آسکتی ہے اور مارکیٹ کی شرح کے دوبارہ تعین اور اس میں اضافے کی راہ ہموار ہوگی۔

مقررہ آمدنی کے میدان میں مارکیٹ متوقع طور پرافراطِ زرمیں اضافے اور سرحدوں پرکشیدگی کے باعث مختاط رہے گی۔معاشی میدان میں،خاص طور پر ادائیکیوں کے توازن کے حوالے ہے، واضح صورتحال سے مقررہ آمدنی کی مارکیٹوں میں مزید شرکت کی طرف راہنمائی حاصل ہوگی۔

اظهارتشكر

بورڈ فنڈ کے گراں قدرسر ماییکاروں ہیکیو رٹیز اینڈ ایکیچنج کمیشن آف پاکتان اور فنڈ کے Trustees کی مسلسل معاونت اور پشت پناہی کے لئے شکر گزار ہے۔علاوہ ازیں، ڈائر کیٹرز مینجمنٹ ٹیم کی کوششوں کو بھی خراج تحسین پیش کرتے ہیں۔

من جانب ڈائر یکٹرز

مر المرابط ال

چيف ايگزيکڻوآ فيسر

21 اكتوبر 2016ء

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	30 September 2016	30 June 2016
ASSETS		(Rupees in	ı '000)
Bank balances with bank Investments Term deposit receipts Prepayments, profit and other receivables Total assets  LIABILITIES	6	5,038,452 68,069 1,050,000 18,795 6,175,316	3,025,336 602,430 500,000 32,804 4,160,570
Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued and other liabilities Total liabilities	7	3,802 479 998 161,772 167,051	3,649 406 5,391 192,836 202,282
NET ASSETS Unit holders' fund		6,008,265	3,958,288
Contingencies & Commitments	8	(Number of	· ·
Number of units in issue (face value of units is Rs. 100 each)		59,137,764	39,450,036
NET ASSET VALUE PER UNIT		(Ruped	es) 100.34

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

# CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Note	Quarter	ended
		30 September	30 September
		2016	2015
		(Rupees	in '000)
INCOME		(Itapees	000)
Capital (loss) / gain on sale of investments - net		(9,439)	3,279
Income from government securities		41,599	145,002
Profit on bank deposits and term deposit receipts		40,378	15,268
		72,539	163,549
Net unrealised (diminution) / appreciation on re-measurement of investments			
classified as 'at fair value through profit or loss'		(22)	1,870
		72,516	165,420
EXPENSES			
Remuneration of Management Company		7,986	16,233
Sindh Sales tax and Federal Excise Duty on Management fee		1,038	5,233
Remuneration of Central Depository Company of Pakistan Limited - Trustee		1,187	1,880
Sindh Sales Tax on Remuneration of Central Depository Company		154	263
Annual fee of Securities and Exchange Commission of Pakistan		998	1,706
Allocated expenses and related taxes		1,330	-
Legal and professional		15	-
Brokerage expense		337	348
Auditors' remuneration		310	292
Other expenses		217	269
Total operating expenses		13,572	26,225
Net income from operating activities		58,944	139,195
Net element of (loss) / income and capital (losses) / gains included in prices of			
units issued less those in units redeemed			
- arising from Capital (loss) / gain and unrealised (loss) / gain on investments		(81)	(142)
- arising from other income		4,670	(17,212)
		4,589	(17,354)
Provision for Workers' Welfare Fund	7.2	-	-
Net income for the period before taxation		63,533	121,841
Taxation	9	-	-
Net income for the period after taxation		63,533	121,841

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	30,September 2016	30,September 2015
	(Rupees in '000	)
Net income for the period after taxation	63,533	121,841
Other Comprehensive income:		
Surplus on revaluation of Available-for-Sale investments transferred to income statement on disposal	8,317	-
Total comprehensive income for the period	71,850	121,841

11

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Earnings per unit

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter	ended
	30 September	30 September
	2016	2015
	'(Rupe	es in '000)
Undistributed income brought forward		
- Realised income	12,706	14,920
- Unrealised loss	81	(1,136)
	12,787	13,784
Net income for the period	63,360	121,841
Net Element of (loss) / income and capital gains / (loss) included in prices of units issued less those in units redeemed - amount		
form part of the unit holders' fund	9,527	(5,225)
Undistributed income carried forward	85,674	130,400
Undistributed income carried forward		
- Realised income	85,696	128,530
- Unrealised income	(22)	1,870
	85,674	130,400

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter	r ended
	30 September	30 September
	2016	2015
	(Rupees i	n '000)
Net asset at the beginning of the period	3,958,288	12,532,647
Issue of 43,322,656 units (September 30, 2015: 41,043,952 units)	4,365,003	4,135,538
Redemption of 23,634,928 units (September 30, 2015: 88,322,003 units)	(2,382,115)	(8,885,923)
	1,982,888	(4,750,384)
Net element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income and capital gains arising from capital gain (loss) and unrelaised gain / (loss)		
on investments - transferred to income statement - amount representing income / (loss) and capital	81	142
gains / (loss) arising from other income - transferred to income statement - amount representing income / (loss) that forms	(4,670)	17,212
part of unit holder's fund - transferred to distribution statement	(9,527)	5,225
	(14,115)	22,579
Net element of income / (loss) and capital gain / (losses) included in prices		
of units issued less those in units redeemed - transferred to distribution statement Net unrealised demunation on re-measurement of investments	9,527	(5,225)
classified as 'financial assets at fair value through profit or loss'	(22)	1,870
Capital (loss) / gain on sale of investments - net	(9,439)	3,279
Surplus on revaluations of Available-for-Sales investments		
transferred to income statement on disposal	8,317	-
Other income	72,821	116,691
Net income for the period	81,204	116,615
Net assets at end of the period	6,008,265	7,921,457

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarte	er ended
	30 September	30 September
	2016	2015
	(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES  Net income for the period before taxation	63,360	121,841
Adjustments for:		
Capital gain on sale of investments	9,439	(3,279)
Net unrealised appreciation on re-measurement of investments		
classified as 'financial assets at fair value through profit or loss'	22	(1,870)
Element of (income) / losses and capital (gains) / losses included		
in prices of units issued less those in units redeemed		
- arising from Capital gain / (loss) and unrealised gain / (loss) on investments	81	142
- arising from other income	(4,670)	17,212
Net cash used in operations before working capital changes	68,233	134,046
Working capital changes		
Decrease / (Increase) in assets		
Investments - net	(16,783)	4,478,362
Other receivables	14,009	(5,718)
	(2,774)	4,472,644
(Decrease) / Increase in liabilities		
Payable to the Management Company	820	570
Payable to the Trustee	73	61
Payable to the Securities and Exchange Commission of Pakistan  Accrued and other liabilities	(4,393)	(6,576)
Accrued and other habilities	(31,731) (35,231)	(11,374) (17,319)
Net cash generated / (used in) from operating activities	30,228	4,589,370
CASH FLOWS FROM FINANCING ACTIVITIES		
Net receipts from issue of units	4,365,003	4,135,538
Net payments on redemption of units	(2,382,115)	(8,885,923)
Net cash (used in) / generated from financing activities	1,982,888	(4,750,385)
Net (decrease) / increase in cash and cash equivalents	2,013,116	(161,014)
Cash and cash equivalents at beginning of the period	3,025,336	2,398,028
Cash and cash equivalents at end of the period	5,038,452	2,237,014
*		

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

MCB Cash Management Optimizer (the Fund) was established under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and Non Banking Finance Companies and Notified Entities Regulations, 2008 and was approved as an open end investment scheme by the Securities and Exchange Commission of Pakistan (SECP) on 30 July 2009. It was constituted under a Trust Deed dated 10 July 2009 between MCB Asset Management Company Limited as the Management Company, a company incorporated under the Companies Ordinance, 1984, and Central Depository Company of Pakistan Limited as the Trustee, also incorporated under the Companies Ordinance, 1984.

The Board of Directors have approved that the Fund should be categorised as "Money MarketScheme" as per the Securities and Exchange Commission of Pakistan Circular 7 of 2009 dated 6 March 2009.

Pursuant to the merger of MCB Asset Management Limited and Arif Habib Investment Limited, the name of the Management Company has been changed from Arif Habib Investment Limited to MCB-Arif Habib Savings and Investments Limited .

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through certificate of registration issued by SECP. The registered office of the Management Company is situated at 24th Floor, Centre Point, Off Shaheed -e- Millat Expressway, near K.P.T Interchange, Karachi.

The Fund is an open end mutual fund and offers units for public subscription on a continuous basis. The units of the Fund can be transferred to / from other funds managed by the Management Company and can also be redeemed by surrendering to the Fund. The units are listed on Pakistan Stock Exchange (formerly Lahore Stock Exchange).

The Fund is purely a money market fund and has a policy to invest in short term corporate debt and government securities, repurchase agreements, term deposit and money market placements with scheduled banks, with a maximum maturity of 180 days and weighted average maturity upto 90 days. The objective of the fund is to provide competitive returns from a low risk portfolio of short duration assets while maintaining high liquidity.

The Pakistan Credit Rating Agency (PACRA) Limited has assigned an asset manager rating of AM2++(AM two plus plus) dated 8 June 2016 to the Management Company and has assigned stability rating of "AA (f)" (Double A; fund rating) dated 31 December 2015 to the Fund.

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited, as the trustee of the Fund.

#### 2 BASIS OF PREPARATION

## 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBCF Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984,the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP) have been followed.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the financial statements for the year ended 30 June 2016.

The comparative in the statement of assets and liabilities presented in the condensed interim financial information as at 30 September 2016 have been extracted from the audited financial statements of the Fund for the year ended 30 June 2016, where as the comparatives in the condensed interim income statement, condensed interim cash flow statement, condensed interim distribution statement and condensed interim statement of movement in unit holders' funds are stated from unaudited condensed interim financial information for the quater ended 30 September 2015.

The disclosures made in this condensed interim financial information have, however, been limited based on therequirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interimfinancial information are unaudited. The Directors of the asset management company declare that this condensed interim financial information give a true and fair view of the Fund.

#### 2.2 Basis of measurement

This condensed interim financial information have been prepared on the basis of historical cost convention except that investments have been included at fair value.

#### 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees which is the functional and presentation currency of the Fund and rounded to the nearest thousand rupees.

## 3 SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual published financial statements of the Fund for the period ended June 30, 2016.
- 3.2 Amendments to certain existing standards and interpretations on approved accounting standards effective during the period were not relevant to the Fund's operations and did not result in change to the Fund's operation or a change in accounting policies of the Fund.

## 4 Estimates and Judgements

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended 30 June 2016.

## 5 Financial Risk Management

The Fund's financial risk management objectives and policies are consistent with that disclosed in the financial statements as at and for the year ended 30 June 2016.

		Note	September 30, 2016	June 30 2016
			(Unaudited) (Rupees in	(Audited)
6	INVESTMENTS		(Ruptes in	000)
6.1	'Investments at fair value through profit or loss'			
	Market Treasury Bills	6.1.1	68,069	99,961
			68,069	99,961
6.2	'Investments classified as available-for-sale'			
	Pakistan Investment Bonds	6.1.2	<u> </u>	502,469
			-	502,469

6.1.1 'Investments at fair value through profit or loss'

# - Investment in Market Treasury Bills

•										
	1, 2016	As at July 1, 2016 the period	Disposed	Matured	As at Sept 30, 2016   Carrying Value	Carrying Value	Market value	Appreciation / (diminution)		Market value as a a percentage of percentage of investment net assets
										%
Treasury bills - 3 months	25,000	1,450,000	1,450,000	25,000	,	,	,	,	0.00%	%00:0
Treasury bills - 6 months	10,785	6,172,500	5,585,000	545,785	52,500	51,735	51,721	(14)	0.86%	4.63%
Treasury bills - 12 months	65,000	4,239,075	3,480,000	807,500	16,575	16,356	16,348	(8)	0.27%	0.00%
Total - September 30, 2016					- •	68,091	68,069	(22)	1.13%	2%
Total - June 30, 2016						656'66	196,961	2	2.53%	16.60%
- Investment in Pakistan Investment Bond	nent Bon	<b>D</b>								
	501,200	٠	501,200	1	1	1	1	ı	1	1
PIB - / years			•	•		1	1		١	'
Total - September 30, 2016					•		•	•	•	•
Total - June 30, 2016					. <b></b>	502,390	502,469	62	12.69%	83.40%

6.1.2

			September 30, 2016 (Unaudited)	June 30 2016 (Audited)
7	ACCRUED AND OTHER LIABILITIES		(Rupees	in '000)
	Provision for Federal Excise Duty and related taxes	7.1	54,286	54,286
	Provision for Workers' Welfare Fund	7.2	102,911	102,911
	Withholding tax payable (deducted on dividend distribution)		-	19,524
	Withholding tax payable (deducted on capital gains)		2,541	13,939
	Auditors' remuneration		262	690
	Brokerage payable		337	279
	Legal and professional charges payable		608	595
	Others		141	612
			161,086	192,836

#### 7.1 Provision for Federal Excise Duty and related taxes

The Finance Act, 2013 enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the Management Company is of the view that further levy of FED was not justified.

On 4 September 2013, a constitutional petition was filed in Honorable Sindh High Court (SHC) jointlyby various asset management companies, together with Collective Investment Schemes through their trustees, challenging the levy of FED. The SHC vide its Order dated 16 July 2016 has disposed of the petition by referring its judgment dated 2 June 2016 whereby it rendered the FED on certain services to be 'ultra vires' in the presence of Sindh Sales Tax Act 2011. Further, the Federal Government vide Finance Act 2016 has excluded asset management companies and other non-banking finance companies from charge of FED on their services. Management is however of the view that since the Federal government still has the right to appeal against the Order of the SHC, the previous balance of FED cannot be reversed.

In view of the pending decision and as a matter of abundant caution, the Management Company of the Fund has made a provision for FED in the books of accounts of the Fund with effect from 13 June 2013 to 30 June 2016 aggregating to Rs. 54.29 million (2016: Rs. 54.29 million).

#### 7.2 Provision For workers' welfare fund

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a Constitutional Petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending for adjudication.

Subsequent to the year ended 30 June 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on 14 December 2010, the Ministry filed its response against the Constitutional Petition requesting the court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

Subsequent to the year ended 30 June 2011, the Honourable Lahore High Court (LHC) in aConstitutional petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 has declared the said amendments as unlawful andunconstitutional and struck them down. In March 2013 a larger bench of the Sindh High Court (SHC) in various constitutional petitions filed by companies other than mutual funds declared that amendmentsbrought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act 2008, do not suffer from any constitutional or legal infirmity.

However, as per advice of legal counsel the stay granted to CIS remains intact and the constitution petitions filed by the CIS to challenge the WWF contribution have not been affected by the SHC judgment. In view of the afore mentioned developments and uncertainties created by the decision of SHC, management company, as a matter of abundant precaution, has decided to charge the entire provision for WWF in these financial statements.

Furthermore, in the Finance Act, 2015, the mutual funds have been excluded from the levy of WWF. As this change has been made in the definition of the term 'Industrial Establishment' as defined in the Workers' Welfare Fund Ordinance, 1971, the change may appear to apply prospectively. Accordingly, the management is of the view that this change is applicable from 01 July 2015. Hence, the matter regarding previous years would either need to be clarified by FBR or would be resolved through courts. The Management company, as a matter of abundant precaution, has decided to retain the provision for WWF amounting to Rs. 102.91 million in these financial statements pretaining to period 1 July 2011 to 30 June 2015 and have not record any further provision there against. During the quater ended 30 September 2016 the Fund charged Rs.Nil on account of WWF. Had the said provision of WWF not been recorded in the books of account of the Fund, the NAV of the Fund would have been higher by Rs. 1.74 per unit as at 30 September 2016

#### **8** Contigencies And Commitmients

There is no change in contingencies and commitments during the quarter ended 30 September 2016 in comparison with 30 June 2016.

## 9 Taxation

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies andNotified Entities Regulation, 2008, the fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance 2001. The management intends to distribute in the form of cash atleast 90% of income earned by the year end by this Fund to the unit holders, accordingly no provision has been made in this interim financial information.

## 10 Total Expense Ratio

The Total Expense Ratio (TER) of the fund including government levies as on September 30, 2016 is 0.26%. Total expense for the period includes 0.04% representing Government levy and Worker's Welfare Fund.

## 11 EARNINGS / (LOSS) PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management determination of cumulative weighted average number of outstanding units for calculating EPU is not practicable.

## 12 TRANSACTIONS WITH CONNECTED PERSONS / OTHER RELATED PARTIES

Related parties / connected persons of the Fund include the Management Company, other collective investment schemes managed by the Management Company, MCB Bank Limited being the holding company of the Management Company, the Trustee, directors and key management personnel, other associated undertakings and unit holders holding more than 10% units of the Fund.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of the NBFC Regulations 2008 and Constitutive documents of the Fund.

The transactions with connected persons / related parties are in the normal course of business and are carried out on agreed terms at contracted rates.

		Unaudite	d
		Quarter en	ıded
		30 Septem	ber
		2016	2015
		(Rupees in '	000)
Transactions with conn	ected persons during the period		
MCB Bank Limited			
Profit on Bank deposit	S	100	1,939
Bank Charges		6	40
_	- Face Value Nil (2015: Rs. 500,000,000)	-	483,825
	ce Value 400,000,000 (2015: Rs. 1040,000,000)	388,892	1,022,750
MCB-Arif Habib Savin	gs and Investments Limited (Management Company)		
	Management Company (including indirect taxes)	9,024	21,460
Allocated expenses and		1,330	_
Issue of units: 4,872,9	19 units (2015: 1,047,264 units)	492,138	105,000
	2,105,695 units (2015: 1,427,144 units)	212,091	143,232
Central Depository Con	npany of Pakistan Limited-Trustee		
Remuneration of the T	rustee (including indirect taxes)	1,187	2,143
	npany Limited - Investment Department		
Redemption of units:	units (2015: 19,131,871 units)	-	1,924,25
Adamjee Insurance Con			
Redemption of units:	units (2015: 8,655,218 units)	-	866,478
	e Comapany Limited - ISF		
Issue of units: 49,572	units (2015: Nil units)	5,000	-
Adamjee Life Assuranc	e Comapany Limited - ISF- II		
-	01 units (2015: Nil units)	115,000	-
	,138,601 units (2015: Nil units)	115,293	_
•	e Comapany Limited - NUIL	-,	
Issue of units: 49,572		5,000	_
	19,572 units (2015: Nil units)	5,020	_
· 		3,020	
Pakistan Petroleum Lin			
	ts (2015: 9,776,354 units)	-	985,000
Redemption of units: N	Nil units (2015: Nil units)	-	-
D.G. Khan Cement Cor	npany Limited		
Issue of units: 7,962,79	98 units (2015: Nil units)	800,000	-
Redemption of units:	7,962,798 units (2015: 15,057,137 units)	800,540	1,509,40
Nishat Mills Limited E	mployees provident Fund Trust		
Issue of units: Nil unit		_	_
	559,948 units (2015: Nil units)	66,236	-
Silk Bank Limited	(======================================		
	- Face Value Nil (2015: Rs. 500,000,000)	_	496,40
	ce Value 820,000,000 (2015: Rs. 250,000,000)	808,242	242,210
Sen of Securities - rac	20 value 020,000,000 (2013. NS. 230,000,000)	000,272	272,210

		Unaudite	d
		Quarter ei	nded
		30 Septem	ıber
		2016	2015
		(Rupees in '	000)
	N (C VIII VID I III		
	Next Capital Limited-Brokerage House	1	60
	Brokerage expense *	1	00
	Mandate Under Discretionary Portfolio Services		
	Issue of units: 2,060,332 units (Sept 2015: 203,631 units)	208,084	20,481
	Redemption of units: 763,653 units (Sept 2015: 829,648 units)	77,450	83,672
	Key Management Personnel		
	Issue of units: 264,250 units (Sept 2015: Nil units)	26,767	-
		September 30,	June 30
		2016	2016
		(Unaudited)	(Audited)
12.2	Amount outstanding as at period end are as follows:	(Rupees in	'000)
12,2		` •	,
	MCB Bank Limited Bank balance	33,464	126,700
	Profit receivable on deposit accounts	33,404	356
		334	330
	MCB-Arif Habib Savings and Investments Limited (Management Company)  Management fee payable	2,941	2,854
	Sindh sales tax payable on management fee	382	400
	Payable against allocated expenses	479	393
	Legal and profesional Charges Payable	-	2
	Units held: 2,767,224 Nil units (June 30, 2016: Nil units)	281,102	-
	Central Depository Company of Pakistan Limited-Trustee		
	Remuneration payable	479	356
	Sindh sales tax payable on trustee fee		50
	Arif Habib Limited-Brokerage House *		
	Brokerage payable	-	9
	Next Capital Limited-Brokerage House * Brokerage payable	29	28
		2)	20
	Adamjee Life Assurance Comapany Limited - ISF	<b>5</b> 02 (	
	Units held: 49,572 units (June 30, 2016: Nil units)	5,036	-
	Nishat Mills Limited Employees Provident Fund Trust		
	Units held: Nil units (June 30, 2016: 659,949 units)	-	66,218
	Mandate Under Discretionary Portfolio Services		
	Units held: 5,233,363 units (June 30, 2016: 17,985 units)	531,618	1,805
	Key Management Personnel		
	Units held: 281,094 units (June 30, 2016: 16,845 units)	28,554	1,690
	(	,	1,020

<sup>\*</sup> The amount disclosed is the amount of brokerage paid or payable to the connected persons and not the purchase and sale value of securities transacted through them. The purchase and sale value can not be treated as transaction with connected persons as the ultimate counter parties are not connected persons.

1	3	DATE	OF A	LITHORIS	ATION FOR	ISSUE
1	J	DAIL	VII. /	<b>.</b>	~	10000

These condensed financial statements were authorised for issue on October 21, 2016 by the Board of Directors of the Management Company.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Please find us on



by typing: MCB Arif Habib Savings

## MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway, Near K.P.T. Interchange, Karachi-74900 UAN: (+92-21) 11-11-62224 (11-11-MCBAH), 111-468-378 (111-INVEST)

Bachat Center: 0800-62224 (0800-MCBAH), Fax: (+92-21) 35316080, 35316081

URL: www.mcbah.com, Email: info@mcbah.com